

Rockies Gas & Oil

Production and Price Outlook, New Legislation, New Markets, and Infrastructure Development

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April 22-23, 2010 • The Westin Westminster • Westminster, Colorado

Gain Insights from 28 Industry Leaders:

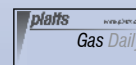
A. Scott Moore, Anadarko Energy Services Company
H.A. Tad True, Belle Fourche and Bridger Pipelines
H. Davis Thames, Cheniere Marketing LLC
Joe Holmes, Colorado Springs Utilities
Harold Hamm, Continental Resources Inc.
Thomas L. Price, El Paso Western Pipelines
Michael Smith, Enterprise Products Partners
John Dushinske, Kern River Gas Transmission Company
Daniel L. Rial, Kinder Morgan Energy Partners LP
Jeff Schwarz, Noble Energy, Inc.
Allen Montoya, NV Energy
Pete Koszalka, Pacific Gas and Electric Company
Shelley A. Wright, Questar Pipeline Company
Todd Johnson, TransCanada Pipeline, Ltd.
Stuart E. Nance, Ultra Petroleum
James T. Brown, Whiting Petroleum Corporation
David Minielly, White Cliffs Pipeline LLC
Rory Miller, Williams Midstream
Porter Bennett, Bentek Energy
Dave Neslin, Colorado Oil & Gas Conservation Commission
Jake Vossen, Hein & Associates LLP
Howard Boigon, Hogan & Hartson LLP
James A. Holtkamp, Holland & Hart LLP
Phillip R. Clark, Holmes Roberts & Owen LLP
Richard Kolodziej, NGVAmerica
Suzanne R. Evans, Platts
Vincent Kaminski, Rice University
Reagan T. (R.T.) Dukes, Wood Mackenzie Inc.

Hear the Latest Information on:

- **Outlook for Rockies oil and gas production** — Shale, conventional, and CBM; relationship of rig count to production
- **Working through a low price environment** — Technology advancements; efficiency improvements; portfolio, project, and cost management
- **The movement toward oil** — Economics of developing the Bakken/Three Forks
- **Reserve disclosures** — New SEC and FASB rules
- **Outlook for prices** — Flattening of the basis differential, reduced worldwide demand, impact of increased production mid-term
- **Gas-on-gas competition** — Break even values in the Rockies; comparison with other regions and LNG
- **Impact of financial reform proposals on energy markets** — Collateral requirements, transaction costs, reporting requirements, position limits, etc.
- **Environmental legislation and regulation** — National cap and trade proposal; Colorado's effort to balance energy development and environmental protection
- **Finding markets for natural gas** — Expected use by LDCs and utilities; potential for export and natural gas vehicles
- **Gathering and processing** — Removing the bottlenecks; increasing NGLs; finding greater efficiency, lower costs, saved fuel, and more reliability
- **Moving crude** — Build and expansion plans for Four Bears, Cochin, and White Cliffs
- **Gas pipeline development activity** — Bison, Kern River, Overthrust, and Ruby

PLUS — 8 Case Studies

Supporting Organizations:



DAY ONE: Thursday, April 22, 2010

7:15 *Conference Registration and Continental Breakfast*

Hosted by: 

8:15 *Chair's Welcome and Opening Remarks*

Howard Boigon, Partner, **Hogan & Hartson LLP**

Rockies Production — Outlook, Plans, and Approaches

8:30 **Rocky Mountains Production — Current and Expected**

The Rocky Mountains has seen activity levels decline from peaks in 2008, but a huge resource base will support development for years to come. We examine the effects of the recession and Wood Mackenzie's expectations of higher activity levels in the future.

- Oil outlook in the Bakken
- Conventional production trends
- Rig count and its relation to total production
- Piceance Basin drilling
- CBM activity levels
- Will Rocky Mountains gas production decline?
- When will activity levels pick up?
- What gas price supports development?

Reagan T. (R.T.) Dukes, Lead Analyst, US Lower 48, Rocky Mountains, **Wood Mackenzie Inc.**

9:00 **Working through a Low Price Environment**

Technology and Efficiency

Taking advantage of technology advancements and available infrastructure

- Achieving productivity gains and efficiency improvements
 - “fit for purpose” rigs
 - horizontal rigs vs. conventional
 - fracing and completion enhancements
 - diminished impacts to surface and neighbors
 - reduced costs
 - shorter drilling times
 - liquids handling and gathering
- Implications of lower prices for natural gas supplies from Rockies Basins — Green River/Pinedale/Jonah, Piceance, Uinta, and Powder River
- Rockies vs. other US shale plays — How do the Rockies stack up?

Stuart E. Nance, Vice President, Marketing, **Ultra Petroleum**

Portfolio, Project, and Cost Management

Using portfolio, project, and cost management, one can choose the right capital and expense projects to weather the storms of low prices. Longer term conservative thinking can also position your company to weather the storms you don't know are coming.

- Take advantage of good projects and existing infrastructure
- Utilize new equipment and technologies to achieve capital and expense efficiencies
- Committing to valuable acquisitions and portfolio management
- Proper front end loading of projects increases successes and efficiencies

Jeff Schwarz, Rocky Mountain Business Unit Manager, **Noble Energy, Inc.**

10:00 **Movement toward Oil — Rewards in the Bakken**

- Oil prices vs. gas prices — Influence on decisions to develop this area
- Activity in the Bakken
- The addition of the Three Forks
- Economics of development
- New technology introduced

James T. Brown, Senior Vice President, **Whiting Petroleum Corporation**

10:30  **Networking & Refreshment Break**

Challenges — Reserve Rules, Prices, Competition, Taxes, Trading Reform, and Environmental Regulations

11:00 **Oil and Gas Reserves Disclosures — New SEC and FASB Rules**

- SEC's new reserve reporting rules
- Financial statement footnote disclosure changes and new requirements
- New rules improve flexibility, but can be difficult to apply in practice
- There are many new optional disclosures; what are public companies doing with these optional disclosures?

Jake Vossen, Audit Partner, **Hein & Associates LLP**

11:30 **Outlook for Prices — Oil & Gas**

- Flattening of the Rockies basis differential
 - effect of more gas capacity out of the Rockies, esp. REX
 - forward prices 90% of Henry Hub — highest in years
 - potential impact of the Ruby pipeline on Rockies
- Reduced demand for natural gas
 - lower generation loads in the US
 - lower demand worldwide, combined with increased LNG liquefaction
- Potential impact of increased gas production going forward
- Crude oil — What's next for the Rockies?
 - rising Bakken production
 - increased pipeline capacity from Canada into the US Midwest

Suzanne R. Evans, Senior Editor, Market Operations — Price Group, **Platts**

12:00 **Gas on Gas Competition**

- Outlook for Haynesville, Marcellus, Barnett
 - projections of production
 - initial production rates are very high, so unit production cost is low
- Calculated break-even values for producers
 - break-even values across the Rockies
 - comparison with other regions
 - impact on Rockies production relative to other regions
- LNG — Outlook for imports; pricing
- Capital goes to low cost producers
- Impacts of pipeline development
- How will Rockies compete?

Porter Bennett, CEO, **Bentek Energy**

12:30  **Luncheon**



- 1:45 **Tax Changes Facing the Industry**
- Status of Obama 2010 budget proposals affecting oil and gas
 - tax on OCS oil and gas production
 - repeal Section 199 deduction for large integrated oil companies
 - repeal of passive loss exception for working interests
 - repeal exploration incentives, including:
 - expensing of intangible drilling costs
 - percentage depletion for oil and gas wells
 - marginal well tax credit
 - enhanced oil recovery credit
 - taxation of carried interests as ordinary income
 - changes to the US International tax regime
 - How these tax changes could affect the costs of drilling and producing wells and the relative costs of doing business in the US

Phillip R. Clark, Partner, Holmes Roberts & Owen LLP

- 2:15 **Financial Reform Proposal — Impact on Energy Markets**
- The proposed reforms of the financial industry in the US and Europe will have a profound impact on the energy markets, risk management practices, and financial management of energy firms. This presentation reviews the current status of proposed legislation and the potential consequences of new rules for the energy markets.
- The controversy:
 - impact of speculators and commodity funds on price levels and price volatility vs. supply/demand fundamentals
 - the systemic threat posed by derivatives
 - the impact of financial instruments on physical markets
 - discussion — are these points valid?
 - Plans proposed for OTC products
 - strict position limits applied to all exchanges and OTC markets
 - mandatory exchange trading and clearing
 - higher capital requirements
 - reporting of transactions to central data repository
 - the final legislation outline (if passed by Congress by April)
 - Coordination of regulatory oversight — Respective jurisdictions of FERC, SEC, and CFTC

Vincent Kaminski, Adjunct Professor, Jesse H. Hones Graduate School of Business, Rice University

- 2:45 **A Derivative End User's Perspective on Financial Market Reform**
- Possible impacts of proposed legislation
 - larger collateral requirements
 - increased transaction costs
 - new transaction reporting requirements
 - concentrations of counterparty risk
 - position limits and reduced forward liquidity
 - Important issues
 - definitions are key — hedging, operational and balance sheet risk, end users, and major swap participants
 - status of physical forward exemptions
 - do energy derivatives really pose systemic risk?
 - what does the legislation mean for end users?
 - how will this impact my company?
 - will commonly used hedging activities remain cost effective?
 - what alternatives do I have?

A. Scott Moore, Vice President, Gas Marketing, Anadarko Energy Services Company

- 3:15  **Networking & Refreshment Break**

- 3:45 **Environmental Policies — Federal and State**

National Legislation and Regulations

- Proposed national cap and trade legislation
 - caps on carbon emission
 - allocation of allowances
 - role of offsets
 - which agency will regulate the cash and derivatives markets — CFTC vs. FERC
 - proposal for a central registry with daily updates
- Carbon regulation under the Clean Air Act
 - endangerment finding
 - PSD/NSR tailoring rule
 - reporting of GHG Emissions

James A. Holtkamp, Partner; Manager, Global Climate Change Practice Group, Holland & Hart LLP

The Colorado Model

Hear how Colorado is balancing energy development and environmental protection to avoid unnecessary conflict and prevent problems before they occur.

- Landscape level planning
- Timely permitting
- Stakeholder collaboration
- Hydraulic fracturing oversight
- Water supply protection
- Wildlife mitigation
- Odor suppression
- Waste management
- Storm water control
- Prompt reclamation

Dave Neslin, Director, Colorado Oil & Gas Conservation Commission

- 4:45 **Finding Markets for Rockies Natural Gas**

This series of presentations deals with the reality of a nationwide decrease in demand and discusses the potential for developing new markets.

Expectations of Gas Use by LDCs and Utilities — Colorado Perspective

- Market dynamics of Rockies' gas — Production, export, local demand
- How utilities buy gas supplies — Priorities of safety, reliability, and economics
- Retail gas load — Residential, commercial, and industrial
 - load planning
 - portfolio development
 - contracting
 - pricing and hedging
- Electric generation gas load (generation fuel)
 - load planning
 - portfolio development
 - contracting
 - pricing and hedging
 - fuel switching
- Payment options — Prepays, volumetric production payments, etc.

Joe Holmes, Lead Energy Supply Trader, Colorado Springs Utilities

Expectations of Gas Use by LDCs and Utilities — Nevada Perspective

Answer the following questions: How does a utility view its “firm obligation” to serve its retail consumers? How does a utility meet that obligation in a cost effective manner?

- Where do Resource Planning requirements fit into the picture?
- Power plants build pipelines — Why, how, and when determined?
- What is a utility's timeline for making long term decisions?
- What are regulatory risks borne by a utility?
- How does a utility evaluate reliability?
- How are utility consumers impacted by long term planning or the lack thereof?
- What impact do renewable energy projects have on gas pipeline operations/capacity release decisions?
- Can gas storage be “synthetic?”

Allen Montoya, Manager, Gas Resources Planning, NV Energy

Northern California as a Market for Rockies Gas

This session examines the outlook for the gas market in Northern California, with particular emphasis on electric generation. Topics include Northern California gas demand, growth in electric generation, impact of the upcoming ban on once-through cooling, impact of the Ruby pipeline, impact of renewable electric generation, and the impact of California GHG cap and trade starting in 2012.

- The current status of electric and gas demand in Northern California, both declining slightly with the economy
- Impact of the Ruby Pipeline on gas supply in Northern California
- Growth in gas-fired generation over the next 5 years
- PG&E specific electric generation growth
- Impact of the upcoming ban on once-through cooling on electric generation demand for gas
- Impact of renewable generation on gas demand — Gas fired generation as a backstop for intermittent renewables
- Cap and Trade is law in California — Starts in 2012 for electric generation and large industrial users

Pete Koszalka, Senior Manager, Electric Fuels, Pacific Gas and Electric Company

6:00 Close of Day One

6:00-7:00  Wine & Cheese Reception

DAY TWO: Friday, April 23, 2010

7:45 Continental Breakfast

8:15 Chair's Review of Day One
Howard Boigon, Partner, Hogan & Hartson LLP

8:30 **Outlook for Export of Natural Gas from the US**
This session offers considerations for making investments to export LNG from the US, given new realities in the global gas marketplace.

- Regulatory environment
- High level economics
- Global competition

H. Davis Thames, President, Cheniere Marketing LLC

9:00 **Natural Gas Vehicles Outlook**

- What is the potential in the US market?
- What barriers does the industry face?
- How is the NGV industry responding?
- What are the economics for NGV fleets?
- Experience of a waste management fleet using natural gas

Richard Kolodziej, President, NGVAmerica

9:30 **Everyone Wants To Be an Oilman**
KEYNOTE

- Evolution of an explorationist
- Energizing the economic recovery with oil
- Debunking popular myths pertaining to oil in the US that pose a threat to our economic recovery
- US unconventional shale resource plays, in particular the Bakken Oil Shale
- Green jobs vs. red, white, and blue jobs
- The importance of transportation infrastructure for crude oil

Harold Hamm, Chairman & CEO, Continental Resources Inc.

10:00  Networking & Refreshment Break

Infrastructure — Requirements and Development

10:30 **Gathering and Processing — Issues and Developments**
CASE STUDY
This presentation highlights supply and capacity issues for the midstream segment. It examines what Enterprise is looking at to remove bottlenecks, increase NGL, and, thus, natural gas demand.

- Midstream's role as a hydrocarbon market
- Understanding the infrastructure
- How the NGL markets can impact Rockies natural gas

Michael Smith, Vice President, Rocky Mountains Gathering & Processing, Enterprise Products Partners

11:00 **A Healthy Midstream Response to Stalled Supply Growth**
With natural gas supply growth stalled for now, what does a healthy Midstream response look like? Where are greater efficiency, lower costs, saved fuel, and more reliability hidden? Let's use our current slowdown to focus on:

- Dynamically understanding our system pressure regimes
- Proactive field construction in concert with changing volume projections
- Investing in higher reliability; higher run-time
- A chance for improved blocking and tackling
- Just in time well-connects

Rory Miller, Vice President, Onshore Gathering and Processing, Williams Midstream

11:30 **Moving Crude — Export Capacity and Build Plans**
In these presentations, hear about current crude export capacity, logistics, and plans for new pipes.

Four Bears Extension into Bakken
CASE STUDY

- 90-120 miles
- Use of existing Bridger and Belle Fourche assets to access multiple markets
- In-service end of 2010

H.A. Tad True, Vice President, Belle Fourche and Bridger Pipelines



CASE STUDY

Bakken Crude Project on Cochise Multiproduct Pipeline

- Up to 30,000 b/d
- Results from open season
- Next steps

Daniel L. Rial, Director, Business Development, Mid-Continent, Kinder Morgan Energy Partners LP



CASE STUDY

White Cliffs Pipeline — Platteville, Colorado to Cushing, Oklahoma

White Cliffs Pipeline LLC, a joint venture common carrier pipeline, connects producers in the Denver-Julesburg Basin directly to the Cushing, Oklahoma market. This 12-inch 526 mile pipeline, with an initial design capacity of 30,000 barrels per day, originates in Platteville, Colorado and terminates at the SemCrude Corporation storage facility in Cushing, Oklahoma, a critical hub for domestic oil distribution. White Cliffs Pipeline provides customers in the DJ Basin with flow assurance for gas wells and dependable access to alternative crude oil markets.

- Market drivers for formation of joint venture
- Difficulties encountered during construction and line commissioning
- Pipeline operation at initial design capacity
- Operation of state-of-the-art Platteville Truck Unloading Facility
- Origination station custody transfer and quality control
- Termination Facility and market alternatives
- Pipeline rates and quality specifications

David Minielly, Operations Manager, White Cliffs Pipeline LLC

12:45

Gas Pipeline Updates — Bison, Kern River, Overthrust, and Ruby



CASE STUDY

Bison Plans and Progress

- Connecting PRB production to markets at Ventura and Chicago via Northern Border Pipeline
- 302 miles of 30" from Dead Horse, WY to Morton County, ND
- Construction schedule
- In-service — Nov. 2010
- Commercial update
- Firm contracts for +400,000 Mcf/d
- Sized and positioned to capture future growth

Todd Johnson, Director, Marketing, US Pipelines West, TransCanada Pipeline, Ltd.



CASE STUDY

Kern River Expansion Projects (2010 and Apex)

- Opal, WY to Southern California and Las Vegas, NV
- 29 miles of 36-inch
- 98,500 HP
- 411,000 Mcf/d
- 2010 project in-service — Jan. 2010
- Apex project in-service — Nov. 2011

John Dushinske, Vice President, Business Development and Customer Service, Kern River Gas Transmission Company



CASE STUDY

Questar's Overthrust Pipeline Expansions

- Compression expansion
 - 300 MDth/d eastbound delivery to REX
 - \$42 million
- 43-mile loop expansion
 - up to 800 MDth/d westbound delivery to Ruby and Kern River
 - \$95 million

Shelley A. Wright, General Manager, Marketing & Business Development, Questar Pipeline Company



CASE STUDY

Ruby Plans and Progress

- Alternative to eastward routes
- Opal, WY to Malin, OR
- 675 miles of 42-inch
- 1.25-1.5 Bcf/d
- Final Environmental Impact Statement and FERC Certificate anticipated Q1, 2010
- In-service March 2011

Thomas L. Price, Vice President, Marketing & Business Development, El Paso Western Pipelines

2:00

Close of Conference

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