



## Heidi Glance

Partner

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**Heidi provides practical tax solutions when clients want advice concerning charitable planning or with structuring, operating, acquiring, or disposing of their tax-exempt or for-profit business entities.**

She represents a wide variety of tax-exempt organizations, including public charities and private foundations, lobbying organizations, trade associations, and social clubs concerning qualification for recognition of exempt status, maintenance of exempt status, compliance with reporting requirements and excise tax provisions, unrelated business income tax, private inurement, and excess benefit transaction issues.

She also counsels and advises individuals concerning their philanthropic goals and for-profit and nonprofit corporations, partnerships, and limited liability companies concerning general business matters, and business succession issues.

Heidi has also represented a number of clients in disputes with the Internal Revenue Service at the audit and appeals levels and in Tax Court.

### PUBLICATIONS

"Conservation Easements," *Environmental Aspects of Real Estate and Commercial Transactions, Fifth Edition*, American Bar Association, Chapter 25, 01/27/2021

"Providing Disaster Relief Payments or Charitable Assistance to Employees During COVID-19," *Holland & Hart News Update*, 03/26/2020

"A Guide for Colorado Nonprofit Organizations," *1st Edition*, 2007

### SPEAKING ENGAGEMENTS

"How NOT to Lose Your Tax Exempt Status," *Colorado Society of Certified Public Accountants, 2019 Not-For-Profit Conference*, Englewood, CO, 05/21/2019

### RECOGNITION

- *The Best Lawyers in America*®, Tax Law, 2012-2024
- *The Best Lawyers in America*® Lawyer of the Year, Tax Law – Denver, 2012
- *Law Week Colorado*, Barrister's Best, People's Choice: Tax Lawyer, 2023

### PRACTICES

Federal Income Taxation  
Tax  
Private Client  
Tax Controversy and Litigation  
Trust, Estate, Business Succession  
Planning, and Administration  
Tax-Exempt and Nonprofit Organizations  
Family Office and Trust Companies

### EDUCATION

University of Denver, LL.M., 1995

University of Michigan, J.D., 1990  
*magna cum laude*  
Order of the Coif

Case Western Reserve University, B.S.,  
1987

*summa cum laude*  
Beta Gamma Sigma

### BAR ADMISSIONS

Colorado

### COURT ADMISSIONS

U.S. Tax Court

## PROFESSIONAL AND CIVIC AFFILIATIONS

- American Bar Association, Member
- Colorado Bar Association, Member  
Nonprofit Entities subsection of the Business Law section, Chair
- Colorado Bar Foundation, Fellow
- Denver Bar Association, Member