



Samuel Holland Edwards

Partner

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Sam Edwards concentrates his practice in corporate and securities law, with a strong focus on the technology and energy industries.

PRACTICES

Corporate
Mergers and Acquisitions
Venture Capital and Private Equity
Emerging Growth
Project Development and Finance

EDUCATION

University of Virginia School of Law, J.D.,
2005
Editorial Board, *Virginia Law Review*
Order of the Coif

Harvard College, B.A., 2002
cum laude

BAR ADMISSIONS

Colorado

Within the energy industry, Sam assists companies with a range of strategic transactions, including mergers, acquisitions, and divestitures, equity and debt financings, restructurings and recapitalizations, project development and financing, and joint ventures. Clients value his experience, industry knowledge, and the solutions-oriented approach he brings to business-critical transactions.

In the technology industry, Sam works with emerging growth clients from pre-formation through exit, assisting with choice of entity and initial formation, angel and venture capital financings, and sales to strategic and financial buyers. He enjoys working with entrepreneurs young and old for the energy and passion they bring every day.

Sam also regularly serves as outside general counsel, assisting clients with a range of day-to-day legal issues and commercial agreements, including employment and independent contractor agreements, leases, licenses, supply and vendor agreement, and equipment purchase and sale contracts. He also provides corporate governance counseling and advice on fiduciary duties, conflicts of interest, and best practices.

EXPERIENCE

Mergers & Acquisitions

- Strategic Acquisitions and Dispositions
- Private Equity Transactions
- Financing and Restructuring
- Joint Venture Transactions

Project Development & Financing

- Entity Selection and Formation
- Partnering and Joint Ventures
- Acquisition and Divestiture Transactions
- Equity Financings
- Joint Venture Agreements

Emerging Growth and Venture Capital

- Formation

- Mergers & Acquisitions
- Financing
- Exit Strategies
- Reorganizations

Outside General Counsel

- Business Succession Planning
- Commercial Contracts
- Conflicts
- Corporate Governance
- Counseling to Management and Boards of Directors
- Nonprofit Organizations

CLIENT RESULTS

Energy

Representation of an innovative carbon black manufacturing company in all stages of the development of its initial project, including entity formation, land acquisition, permitting, fuel and electricity supply agreements, equipment and services agreements, and byproduct sales

Representation of a major pipeline company in acquiring a water transportation, storage, and disposal system, including negotiating and drafting transaction documents and providing counseling on corporate, oil & gas, water, permitting, and other issues

Representation of a distributed solar company in a strategic debt and equity investment

Representation of a Canadian heavy equipment company in a restructuring of its US subsidiaries

Representation of the developer of a Canadian liquefied natural gas terminal in an equity financing with US investors

Representation of a horizontal drilling company in a recapitalization splitting its US and Canadian operations, debt and equity financings, and drilling services agreements

Technology

Representation of a lead-generation software company in a Series A financing, Series B financing, bridge and follow-on investments, formation of US and international subsidiaries, acquisitions, employee issues, and customer agreements

Representation of an information security reseller in its sale to a Silicon Valley-based private equity buyer, acquisition of a competitor, and subsequent sale to a New York-based private equity buyer

Representation of an employee-onboarding software developer in a Series

Seed financing

Representation of a transportation logistics software company in its sale to a private equity fund

Representation of an information security software company in a Series A financing and spin-off transaction

Representation of a workforce management software company in a reorganization merger and Series A financing

RECOGNITION

- Colorado Super Lawyers® Rising Stars, Mergers & Acquisitions, 2013-2018
- *The Best Lawyers in America*®, Mergers and Acquisitions Law, 2020

PROFESSIONAL AND CIVIC AFFILIATIONS

- American Bar Association, Member
- Colorado Bar Association. Member
- Denver Bar Association, Member
- The Connie Burwell White and William W. White Foundation, Trustee, 2014-present
- More Than Me, Director, 2017
- Mill Levy Oversight Committee, Board Member, 2013-2014
- Holland & Hart Foundation Lawyers in Classrooms Program, 2012-2017