



## James Crowe

Partner

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**James Crowe helps companies raise capital, complete strategic transactions, and work through complicated corporate governance matters, while simultaneously mitigating risk and increasing growth.**

James represents public and private companies of all sizes, including Fortune 500 companies, Private Equity and Venture Capital funds, and single member LLCs.

James began his career at a major Wall Street law firm and has worked in-house at a \$1 billion, publicly-traded entertainment company. These experiences, combined with his time at Holland & Hart, give him a unique perspective, which helps him to provide his clients with timely and realistic advice regarding their legal issues.

### PRACTICES

Corporate  
Mergers and Acquisitions  
Securities and Capital Markets

### EDUCATION

University of Colorado School of Law,  
J.D., 2007  
Journal on Telecommunication and High  
Technology Law, Articles Editor  
Santa Clara University, B.A., 2003

### BAR ADMISSIONS

New York  
Colorado

### EXPERIENCE

#### Mergers and Acquisitions Experience

James represents public and private companies with a variety of corporate transactions, including:

- Initial public offerings
- Mergers and acquisitions
- Organizational and ownership restructurings

#### Securities and Capital Markets

James assists clients with securities and capital markets transactions, including:

- Corporate governance
- Business formation

### CLIENT RESULTS

#### Mergers and Acquisitions

James has completed numerous acquisitions and divestitures, ranging from \$1 million to \$13.9 billion. With his help, these transactions are structured as mergers, stock and asset sales, and multi-staged restructurings.

These transactions occur in a variety of industries, including oil and gas, telecommunications, food & beverage, skiing and recreation, information technology, gaming, and pharmaceuticals.

Some of his most recent transactions include:

Represented Air Methods Corporation in its sale to an affiliate of American Securities for \$2.5 billion.

Represented Optiv Security Inc. in its acquisition of Communication Cable Company.

Represented Optiv Inc., a Blackstone portfolio company, in its sale and recapitalization with an affiliate of KKR.

Represented MarketPay Associates, LLC (and its owner) in the sale of MarketPay to PayScale, Inc., a Warburg Pincus portfolio company.

Represented Optiv Security Inc. in its acquisition of Advancive, LLC, a Pasadena, California-based provider of identity and access management (IAM) services and solutions.

Represented Optiv Security Inc. in its acquisition of Adaptive Communications, LLC, a New England-based provider of end-to-end cybersecurity solutions.

Represented Optiv Security Inc. in its acquisition of substantially all of the assets of Evantix GRC, LLC, a California-based provider of a SaaS application for managing third-party risk.

Represented Air Methods Corporation in its acquisition of Tri-State Care Flight for \$222.5 million.

Represented JobApp Network, a Frontier Capital portfolio company, in its acquisition of talentReef, Inc.

Represented Truckee Gaming in its Acquisition of Three Northern Nevada Casinos.

## **RECOGNITION**

- Colorado Super Lawyers® Rising Stars, Mergers & Acquisitions, 2013-2018