



Robert Low

Of Counsel

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For almost two decades, Robert Low has provided complex legal advice and assistance to a host of small and large clients involving information technology, intellectual property, telecommunications, and corporate matters.

Robert is experienced in drafting and negotiating telecommunications agreements involving data transport and the provision of video and digital voice services. He acts as outside counsel for one of the nation's largest cable operators. Clients also rely on Mr. Low to draft, negotiate, and close on complex licensing and commercial transactions and agreements.

Robert also focuses his practice in the healthcare arena. He assists corporate and healthcare industry clients in understanding and complying with all aspects of the complex, ever-changing web of federal and state healthcare legislation, policies and rules. Typical issues on which he advises and assists his clients include compliance with Stark, Anti-Kickback, HIPAA, FDA, HITECH, and Anti-trust laws and regulations. He also drafts and advises on all types of healthcare contracts and arrangements relating to individual and institutional providers, hospitals, physicians and other healthcare actors and entities, including Business Associate Agreements, electronic health records agreements, acquisitions, mergers, and practice formations.

PRACTICES

Healthcare Law
Intellectual Property
Telecoms Transactions
IT, Software and Technology
Transactions
IP For Corporate/M&A

EDUCATION

University of Victoria School of Law,
LL.B., 1998

Brigham Young University, B.A., 1994
English

BAR ADMISSIONS

Colorado
Idaho
Alberta, Canada

EXPERIENCE

Information Technology

- IT, Telecom & Technology licensing, and other transactions
- General corporate transactions and governance
- Privacy, Data Security, Confidentiality Agreements

Healthcare

- Regulatory and compliance matters, including federal and state fraud and abuse laws, HIPAA
- Contracts and agreements

PUBLICATIONS

"Idaho-Response to Opioid Crisis and Opioid Prescribing Requirements," *American Health Lawyers Association 50-State Survey-State Response to Opioid Crisis and Opioid Prescribing Requirements*, November 2019

"Settlement Expands Developmental Disabilities Benefits in Idaho,"

Holland & Hart News Update, 10/31/2016

SPEAKING ENGAGEMENTS

"Nondiscrimination: Interpreters, Auxiliary Aids, and Service Animals,"
05/17/2018

"Nondiscrimination: Limited English Proficiency, Disability, and Service
Animals," *2018 Idaho Healthcare Compliance Bootcamp, 02/09/2018*

RECOGNITION

Mountain States Super Lawyers®, Intellectual Property, Rising Star, 2017

PROFESSIONAL AND CIVIC AFFILIATIONS

- Idaho Bar Association and Colorado Bar Association, Member
- Law Society of Alberta, Member
- American Health Lawyers Association
- Leadership Council for American Lung Association, Member