



## Clay Karwisch

Associate

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**Clay Karwisch guides clients through all aspects of commercial real estate transactions, whether the acquisition of land for development, negotiation of debt financing documents or the leasing of a newly acquired building.**

Clay also assists clients who are raising equity capital for investment in real estate with the structuring and formation of private investment funds.

Prior to joining Holland & Hart, Clay was an associate in the Atlanta office of King & Spalding.

### PRACTICES

Real Estate Development and Finance  
Commercial Leasing  
Mergers and Acquisitions

### EDUCATION

University of Virginia School of Law, J.D.,  
2012

Georgia Institute of Technology, B.S.,  
2008  
with highest honors

### BAR ADMISSIONS

Idaho  
Georgia (Inactive)

### EXPERIENCE

Clay has experience representing owners of all types of real estate assets, including multifamily, office, retail, medical, industrial and hospitality. He has guided clients through all types of transactions, including:

- Acquisitions and dispositions
- Development
- Debt financing
- Leasing

Clay also advises clients in the structuring and formation of funds for investment in real estate:

- Reviewing offering documents and marketing materials
- Drafting partnership agreements
- Negotiating side letter agreements with investors

Clay's transactional practice also includes the representation of clients in general corporate matters:

- Mergers and acquisitions
- Joint ventures
- Equity financings

### CLIENT RESULTS

Represented a publicly traded company in the disposition of a portfolio of manufacturing facilities.

Represented sponsors in the formation of a broad range of real estate

investment funds focused on a variety of assets classes, including multifamily, student housing and industrial.

Represented an institutional investor in the leasing of its office and retail portfolio in the United States.

Represented institutional investors in over \$300 million of investments in private equity funds and hedge funds.

Represented owner of an industrial printing business in the \$18 million sale of the business.

Represented energy project developer in an \$85 million equity financing.

## **PUBLICATIONS**

"[The Opportunity in Opportunity Zones](#)," 03/05/2019

"The State of Short Term Rental Regulation in Idaho," *2018 Certified Commercial Investment Member (CCIM) Resource Guide and Idaho Member Directory*, May 2018

"Broker Liability for Misleading Statements," *Certified Commercial Investment Member (CCIM) 2017 Resource Guide & Idaho Member Directory*, Co-Author, 2017

## **SPEAKING ENGAGEMENTS**

"Commercial Real Estate Legal Update: Finding Opportunity in Opportunity Zones," *Certified Commercial Investment Member (CCIM), Idaho Chapter*, February 2019

"Finding Opportunity in Opportunity Zones," *Urban Land Institute Idaho Food for Thought*, February 2019

"Commercial Real Estate Legal Update 2018," *Presentation to the Certified Commercial Investment Member (CCIM), Idaho Chapter*, March 2018

"Commercial Real Estate Legal Update 2017," *Presentation to the Certified Commercial Investment Member (CCIM), Idaho Chapter*, March 2017

## **PROFESSIONAL AND CIVIC AFFILIATIONS**

- Member, Urban Land Institute
- Member, Family Support Committee, Boise Valley Habitat for Humanity
- Member, Real Property Section, Idaho State Bar