



## Susan Oakes

Partner

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**Sue skillfully navigates M&A transactions and equity financings both in the US and internationally, finding solutions to ensure her client's goals are met.**

With both law firm and corporate management experience, she understands that managing internal constituencies – from the executive team to the board of directors to investors to employees – can be as important to the deal process as negotiating with the other side. Sue and her team focus on mid-market deals, typically ranging from \$25 million to \$2 billion, many of which are cross-border transactions.

Sue is a seasoned boardroom and executive team advisor, often acting as outside general counsel. She advises management teams and boards of directors with respect to strategic and financial transactions and other relationships, board and shareholder fiduciary obligations, general corporate matters, business and intellectual property strategies, executive compensation and employment agreements, and formation of new business entities.

Clients also benefit from Sue's experience as the Chief Legal Officer of a software company with global operations where she managed the Legal and Human Resources departments.

Sue serves as the Administrative Partner for Holland & Hart's headquarters office in Denver.

### PRACTICES

Mergers and Acquisitions  
Emerging Companies  
Corporate  
Employee Stock Ownership Plans (ESOPs)  
International Services  
Cross-Border Solutions

### INDUSTRIES

Construction and Development  
Technology  
Mining  
Aerospace and Defense  
Healthcare

### EDUCATION

University of Michigan Law School, J.D., 1984

Kenyon College, B.A., 1981  
*magna cum laude*  
Phi Beta Kappa

### BAR ADMISSIONS

Colorado

### EXPERIENCE

#### Mergers & Acquisitions

- Strategic Acquisitions and Dispositions
- Private Equity M&A Transactions
- Financing and Restructuring
- Joint Ventures
- Cross-Border Transactions

#### Equity and Debt Financings

- Debt and Equity Financing
- Restructurings, Reorganizations and Recapitalizations

#### Emerging Growth and Venture Capital

- Angel/VC/PE Financings

- Protection of Intellectual Property Rights

## CLIENT RESULTS

### Recent Mergers & Acquisitions

SSR Mining (TSX and Nasdaq: SSRM) in connection with numerous acquisitions and divestitures of U.S. mining assets, including its \$275 million acquisition of Marigold Mining Company from Goldcorp USA, Inc. and Homestake Mining Company of California (a Barrick affiliate).

Graham Group in its acquisition of Colorado-based Moltz Construction, Inc., which represents a significant expansion of Graham's footprint in the U.S. construction sector.

Graham Group Ltd., one of the leading contractors in Canada, in connection with its acquisition of Milender White Inc., a U.S. based real estate development and general contractor with operations in the Western U.S.

EnergyIQ, a leading provider of well master data management software applications based in Colorado and Calgary, in connection with its acquisition by Quorum Software (Quorum), a Thoma Bravo backed leader in digital transformation for the oil and gas industry.

Swiftpage, Inc. in several transactions, including: a strategic investment from SFW Capital Partners in May 2018; its acquisition of the stock of Kuvana, Inc.; and the divestiture of its Saleslogix software division to Infor.

Contractors Equipment Center in \$124 million sale of membership interests to H&E Equipment Services.

MDU Resources' WBI Energy Midstream subsidiary in multiple transactions, including the sale of the Dakota Prairie Refinery to Tesoro Refining & Marketing, the sale of the Belfield Gas Plant facilities to QEP Field Services, as well as the sales of gathering assets to various undisclosed buyers.

Dewberry Engineering, a national planning, design, and construction services company, in several strategic acquisitions.

Electrical Consultants Inc. in connection with the sale by current owners of a significant interest to a newly-formed Employee Stock Ownership Plan and Trust.

Uranium Energy Corp. (UEC: NYSE American) in connection with its acquisitions of AUC LLC (the Reno Creek uranium project) and certain other assets in the Reno Creek North area from a subsidiary of Energy Fuels Inc.

Private equity fund in their evaluation and negotiation of lithium mining projects.

LDRV Holdings (Lazydays) in connection with the acquisition of three RV

dealerships in Colorado.

Several European companies in North American acquisitions.

A publicly traded company in multiple acquisitions in the oil & gas services industry.

U.S. counsel for the buyers of foreign companies with significant U.S. operations, including KGHM's \$2.87 Billion acquisition of Quadra-FNX.

A Fortune 50 corporation in strategic joint ventures and acquisitions of oil shale projects in the U.S.

Two financial services companies in multiple acquisitions.

A private equity fund in connection with multiple acquisitions.

A private-equity backed client in its follow-on acquisition of a competitor.

A venture-capital backed company in its acquisition of several companies in a roll-up strategy.

Several technology companies being acquired, including the sale to Twitter of the developer of a major iPhone app.

Technology, consulting, media, and consumer product companies being acquired by private equity firms, including significant management team rollover components.

The sale of an energy company to a large competitor.

The sale of an engineering company to a Fortune 100 aerospace firm.

### **Recent Private Equity/Venture Capital Financing**

Multiple software, IT consulting, technology, and consumer products companies in their venture capital or private equity financings ranging in size from \$2.5M to \$75M.

Represent multiple management teams in connection with acquisitions of their companies by private equity funds and roll-over of their equity into the new entity.

Represent private equity funds in connection with potential and actual acquisitions of mining properties and processing facilities in Nevada.

Represent private equity fund in connection with multiple investments, acquisitions, and divestitures across several industries.

### **PUBLICATIONS**

"Full Picture of Employee Immigration Status Is Key to M&A Review," *Bloomberg Law*, June 6, 2024

### **RECOGNITION**

- *The Best Lawyers in America*®, Lawyer of the Year, Venture Capital Law – Denver, 2019, 2021, 2023
- *The Best Lawyers in America*®, Corporate Law, 2015-2024; Mergers and Acquisitions Law, Venture Capital Law, 2019-2024
- Colorado Super Lawyers®, Mergers & Acquisitions, 2018-2019
- Acritas Star Lawyer, 2020
- *The Legal 500*, M&A Powerlist: United States, 2024

#### **PROFESSIONAL AND CIVIC AFFILIATIONS**

- Denver Young Artists Orchestra Association, Board President and Member, 2008-present
- Colorado Lawyers Committee Hate Crimes Education Task Force, Member, 2016-present
- Center for Hearing, Speech and Language, Board of Directors, 2012-2014
- The Foundation for Natural Resources and Energy Law, Member
- Women in Mining, Member
- Prospectors and Developers Association of Canada, Member
- Women in Energy, Member
- American, Colorado, and Denver Bar Associations, Member
- Colorado Symphony, Board of Trustees, Ex-Officio Member