Holland & Hart

PRACTICES

Mergers and Acquisitions
Emerging Companies
Corporate
Securities and Capital Markets
International Services
Cross-Border Transactions

INDUSTRIES

Fitness and Outdoor Recreation
Technology

EDUCATION

University of North Carolina, J.D., 2004
The North Carolina Law Review

University of North Carolina, B.A.
with Honors

BAR ADMISSIONS

Colorado
New York

Amos Barclay

Partner

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Amos provides level-headed, business-oriented advice to companies of all sizes, from small start-ups to venture-backed growth stage companies, to public companies in the Fortune 500.

His practice focuses on mergers, acquisitions, tender offers, and other strategic exit opportunities. Amos also assists clients with venture capital financing and strategic growth, as well as corporate structure and governance.

Mergers and Acquisitions: Amos provides insight, structural advice, and negotiation strategies to businesses seeking to undergo major transactions, including mergers, acquisitions, asset purchases and dispositions, and joint ventures, both in the US and abroad.

Venture Financing and Emerging Companies: Amos assists companies with seed and early stage capital raising, and also serves as primary outside counsel to growing startups and venture-backed companies. Amos serves as co-chair of the firm’s Emerging Companies group.

Tender Offers: Amos counsels both domestic and international strategic purchasers in connection with tender offers for securities, including non-traded REIT securities.

Prior to joining Holland & Hart, Amos was a corporate attorney at an international law firm in New York City.

EXPERIENCE

Mergers and Acquisitions

- Strategic Acquisitions and Dispositions
- Stock Purchase Agreements
- Asset Purchases and Sales
- Tender Offers
- Financings and Restructurings
- Joint Ventures

Venture Capital

- Seed and Early Stage Financing
- Growth Stage Financing
- Structure and Governance

- Equity Incentive Plans

CLIENT RESULTS

Mergers and Acquisitions Transactions

$59 million sale of VKGS LLC (Video King), a privately-owned leading provider of integrated electronic bingo gaming tablets, video gaming content, instant win games, and systems, in its sale to Everi Holdings Inc., a premier provider of land-based and digital casino gaming content and products, financial technology, and player loyalty solution.

Combination of WSG Holdco, LLC (together with its subsidiaries, Willow Street), a Wyoming-based, independent, partner-owned trust and fiduciary services firm, and Pathstone, an independently operated, partner-owned family office.

$75 million acquisition of SaaS insurance claims processing platform by ASX-traded buyer.

Sale of exploration spacecraft systems engineering company to private equity fund buyer (price not disclosed).

$17 million sale of privately held signal testing and measurement company to public company acquirer.

$45 million acquisition of SaaS auto parts platform by strategic ASX-traded buyer

$230 million sale and integration of Colorado mountain hospital into larger regional health system.

$3 million sale of IT systems and infrastructure provider to international purchaser.

Sale of multiple Colorado music concert venues to strategic publicly traded and private buyers.

Venture Capital and Emerging Companies Transactions

Vertical Harvest in connection with its $58M project financing agreement to complete the construction of its 52,000 square foot indoor farm in Westbrook, ME.

Vescent Technologies, Inc., a developer and manufacturer of novel electro-optic and precision laser technologies, in its seed stage preferred equity financing led by Community Fuel Investment Partners.

$34 million Series B preferred equity financing and warrant to acquire control of a privately held CBD products manufacturer and retailer by a public company.

$12 million Series A equity capital raise for indoor agriculture company

$6 million Series A equity capital raise for vertically integrated cannabis company

Multiple seed stage equity and convertible note capital raises for clients in connected devices, natural foods, IT services, breweries, and wellness products.

Multiple Series A preferred equity capital raises for clients in health sciences, consumer products, mobile-based gaming, mobile messaging, and retail.

Investment in over $100 million in tender offers for shares of non-traded REITs.

SPEAKING ENGAGEMENTS

"Zooming from the Trailhead, Moderator, Denver Startup Week," *Moderator, Mountain West Clean Energy Procurement Summit*, September 20, 2023

"Getting Out of the Weeds: Preparing Your Business for Merger or Sale," *Cannabis Higher Learning: Your Legal Roadmap*, April 19, 2022

RECOGNITION

- Colorado Super Lawyers® Rising Stars, Securities & Corporate Finance, 2012, 2013, 2016