



Westford Lang

Associate

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Wes brings a holistic approach to commercial contracts and collaborates with clients as they develop, protect, and monetize their commercial assets, and achieve their business goals.

Wes partners with clients on their day-to-day operations and negotiates commercial agreements that form the lifeblood of any business to create effective, value-driven relationships with their strategic partners. He advises clients in the outdoor recreation and food, beverage, and consumer product industries on a range of commercial contracts, including procurement and supply chain agreements, manufacturing and distribution agreements, service level agreements, and master service agreements.

Wes' experience includes working with both emerging and established brands in all stages of their lifecycle on entity formation and conversion processes, corporate governance matters, venture financings, and other strategic transactions.

Prior to joining Holland & Hart, Wes practiced corporate law at DLA Piper in Austin, Texas.

PRACTICES

Corporate
Emerging Companies

INDUSTRIES

Food, Beverage, and Consumer
Products
Outdoor Recreation

EDUCATION

University of Colorado Law School, J.D.,
2019

Georgetown University, B.S., 2016

BAR ADMISSIONS

Colorado
Texas

EXPERIENCE

Commercial Contracts

- Procurement and Supply Chain Agreements
- Manufacturing and Distribution Agreements
- Transportation and Logistics Agreements
- Sales Management Agreements
- Consulting Agreements
- Master Services Agreements
- Service Level Agreements
- Confidentiality Agreements
- Licensing Agreements

Outside General Counsel

- Counseling to Management and Board of Directors
- Corporate Governance
- Restructuring and Reorganizations

PROFESSIONAL AND CIVIC AFFILIATIONS

- University of Colorado Deming Center Venture Fund, Mentor and Student Advisor
- Colorado Bar Association, Business Law Section, Member
- Denver Bar Association, Member
- State Bar of Texas, Consumer and Commercial Law Section, Member