



Joe Woods

Chief Financial Officer

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Joe leads the firm's finance and accounting functions to help support the firm's strategic revenue and profitability objectives/goals.

EDUCATION

Temple University, MBA, 2015

The George Washington University, BBA,
2006

Drawing on nearly 20 years of experience in law firm finance and operations, Joe leads a team of experienced finance and accounting professionals responsible for financial reporting, budgeting, forecasting, pricing strategies, treasury functions, and financial analyses related to practice group profitability. He works closely with the Chief Operating Officer to plan and implement finance initiatives designed to achieve business results, while ensuring strong fiscal governance.

Joe is known for his incisive data-based approach to financial operations and his ability to leverage data analytics to improve decision-making. He brings extensive experience implementing advanced financial reporting tools, modernizing accounting processes, and developing strategic pricing models that enhance firm profitability while maintaining strong client relationships.

Before joining Holland & Hart, Joe served as Chief Operating Officer at Lane Powell PC (now Ballard Spahr). He previously held senior financial and operations roles at Perkins Coie LLP and Morgan, Lewis & Bockius LLP, where he specialized in practice group management and pricing strategy.